

# Geoffrey Castillo

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<https://geoffreycastillo.com>

## Positions

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- 2018–      **University of Vienna**, [Vienna Centre for Experimental Economics](#), senior scientist
- 2016–2018 **Friedrich-Alexander-Universität (FAU) Erlangen-Nürnberg**, [Chair of Economic Theory](#), postdoctoral researcher
- 2013–2016 **University of Nottingham**, [School of Economics](#), graduate teaching assistant

## Education

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- 2017      **University of Nottingham**, Ph.D. in economics under the supervision of [Chris Starmer](#) and [Daniel Seidmann](#), no corrections
- 2012      **Toulouse School of Economics**, Master (M.Sc.) in Economics (ECOMATH), with distinction, master's thesis supervised by [Astrid Hopfensitz](#)
- 2010      **Toulouse School of Economics**, Licence (B.Sc.) in Economics, with first-class honours
- 2010      **Université Toulouse II-Jean Jaurès**, Licence (B.A.) in Sociology, with first-class honours
- 2009      **Université Toulouse II-Jean Jaurès**, DEUG (two years of B.A.) in Philosophy

## Publications

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- 2022      [Are groups always more dishonest than individuals? The case of salient negative externalities](#), *Journal of Economic Behavior & Organization*, with [Lawrence Choo](#) and [Veronika Grimm](#)
- 2021      [Preference reversals with social distances](#), *Journal of Economic Psychology*
- 2020      [The attraction effect and its explanations](#), *Games and Economic Behavior*

## Working papers

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- [Similarity and social discounting](#), with [Benjamin Beranek](#)
- [Continuous Inclusion of Other in the Self](#), *revise-and-resubmit at the Journal of the Economic Science Association*, with [Benjamin Beranek](#)
- [Generating ambiguity with a virtual bingo blower](#), with [Ola Andersson](#) and [Erik Wengström](#)
- [How does the way we represent lotteries affect risk attitudes?](#), with [Chris Starmer](#)
- [Do different people report the same social norms?](#), with [Lawrence Choo](#) and [Veronika Grimm](#)

## Invited seminars

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04/2024	Faculty of Law, Business & Economics, University of Bayreuth
01/2024	Department of Economics, Ca' Foscari University of Venice
09/2023	CeDEx, University of Nottingham
06/2021	Institute for Markets and Strategy, WU Vienna
05/2021	GATE-Lab, Lyon
02/2021	CeDEx, University of Nottingham
12/2020	Department of Economics, Central European University
04/2018	Department of Economics, University of Lund
01/2018	Department of Economics, University of Vienna

## Conferences and workshops

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09/2023	Economic Science Association European meeting, University of Exeter
06/2023	Economic Science Association World meeting, University of Lyon
06/2022	12 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Lyon
09/2021	11 <sup>th</sup> International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon
09/2019	14 <sup>th</sup> Nordic Conference on Behavioral and Experimental Economics, Kiel Institute for the World Economy
09/2019	Network for Integrated Behavioural Science workshop, University of Warwick
09/2018	Experimental Day Innsbruck-Vienna, University of Innsbruck
06/2018	Economic Science Association World meeting, Humboldt-Universität zu Berlin
06/2018	9 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Nice
06/2018	52 <sup>nd</sup> Annual Conference of the Canadian Economic Association, McGill University
10/2017	Economic Science Association North-American meeting, Virginia Commonwealth University School of Business
06/2017	8 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Rennes
09/2015	10 <sup>th</sup> Nordic Conference on Behavioral and Experimental Economics, University of Tampere
09/2015	Economic Science Association European meeting, University of Heidelberg
08/2015	TIBER symposium in economics and psychology, University of Tilburg
05/2014	CBESS-CREED-CeDEx meeting, University of Nottingham
03/2014	Warwick Economics Ph.D. Conference, University of Warwick
09/2013	Network for Integrated Behavioural Science workshop, University of Nottingham

## Third-party funding

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2024	Hardegg Foundation Grant (7 000 €)
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- 2023 Jan Wallander's and Tom Hedelius' Foundation (1 800 000 SEK, about 154 000 €), with [Ola Andersson](#) and [Erik Wengström](#); Diligentia Foundation (21 000 €), with [Christian Koch](#)
- 2018 Hardegg Foundation Grant (5 000 €), Amazon AWS Cloud Credits for Research (600 AWS credits)

## Internal grants, awards, honours, and scholarships —————

- 2019 NIBS Small Grant; University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
- 2018 University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
- 2017 Emergent Talent Initiative (FAU Erlangen-Nürnberg)
- 2016 School teaching award
- 2015–2016 Graduate Teaching Fellowship
- 2015 School prize for best paper and participation at the Ph.D. student conference  
School teaching award
- 2014 School teaching award
- 2013–2015 Economic and Social Research Council DTC Studentship award
- 2013 School prize for best paper and participation at the Ph.D. student conference

## Teaching experience —————

- 2021 Central European University: Microeconomic Theory (MA)  
University of Vienna: Seminar in Philosophy and Economics (MA)
- 2020 Central European University: Microeconomic Theory (MA)
- 2019 University of Vienna: Designing economic experiments (MA)
- 2016–2018 FAU Erlangen-Nürnberg:
- Behavioural economics seminar
  - Experimental economics design seminar
- 2012–2016 University of Nottingham, teaching assistant:
- Mathematical economics
  - Microeconomics
  - Financial economics

## Refereeing —————

*Experimental Economics, Frontiers in Psychology, Games, Journal of Behavioural and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Public Economics, Psychological Research, Psychological Review, Theory and Decision*

## Technical skills —————

Experiments: oTree, zTree, Lioness, Qualtrics  
Laboratory: Server administration, network, databases, automatisisation

Platforms: Amazon MTurk, Prolific  
Code: Stata, R, Python, L<sup>A</sup>T<sub>E</sub>X, HTML, JavaScript, Django

## Miscellaneous

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Citizenship: French  
Date of birth: 25/07/1989  
Languages: French (native), English (fluent), German (moderate), Spanish (moderate)

## References

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Professor [Chris Starmer](#)  
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